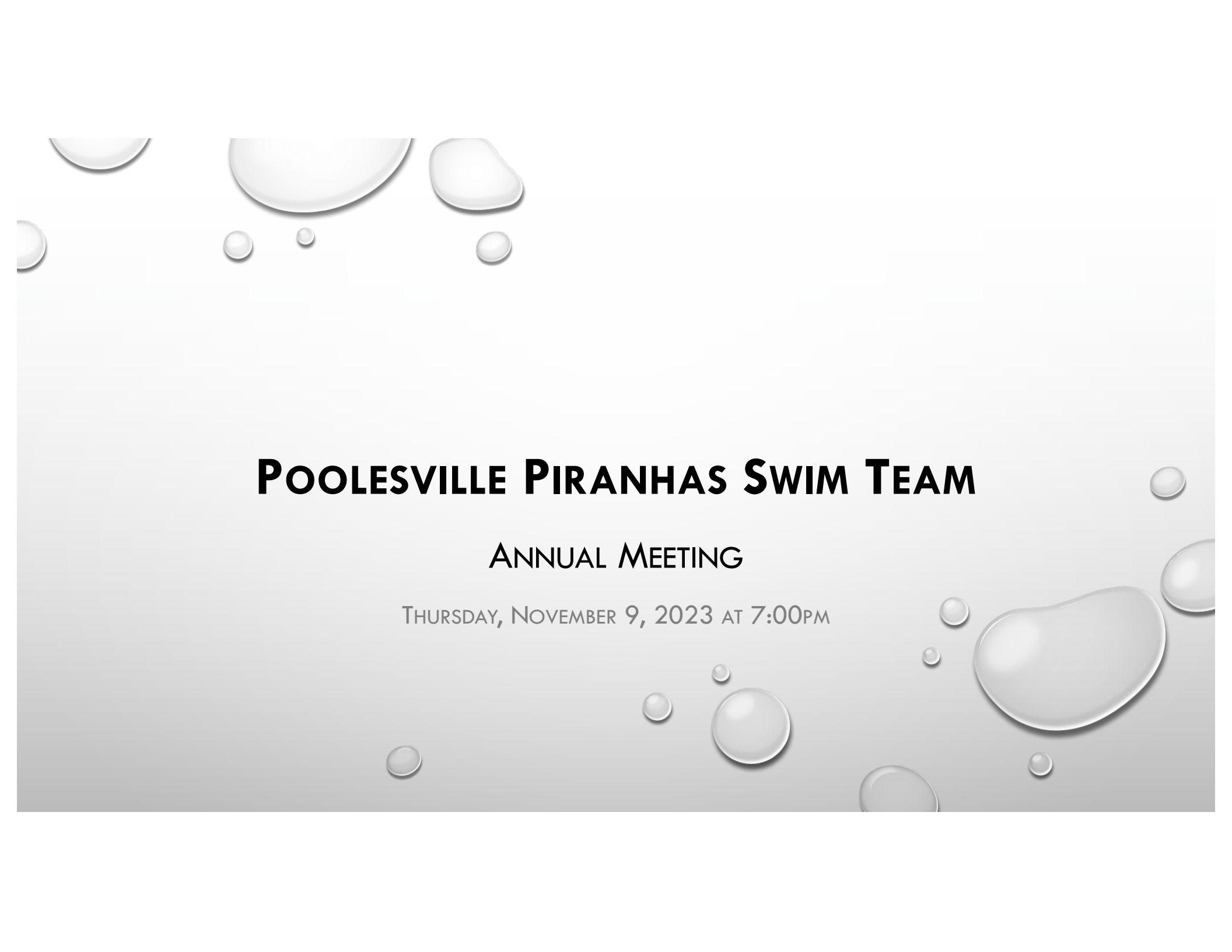


The background of the slide is a light gray gradient. It is decorated with numerous realistic water droplets and bubbles of various sizes. Some are clustered in the top left, while others are scattered across the bottom right. The droplets have highlights and shadows, giving them a three-dimensional appearance.

POOLESVILLE PIRANHAS SWIM TEAM

ANNUAL MEETING

THURSDAY, NOVEMBER 9, 2023 AT 7:00PM



TOPICS

Introductions

Great Progress

Key Volunteer Opportunities

Team Budget & Financials

Looking Ahead in the Piranhas Off-season

2024 Season Sneak Peek (by Coach Tara)

Call to Action / Q&A

INTRODUCTIONS

(your hosts for this evening)

Piranhas Steering Group

(started collaborating in Fall 2022)

- **Adele Polson** (also B-meet Rep)
- **Donna Lowell** (also A-meet Rep)
- **Everett Lee** (also A-Meet Announcer, SwimTopia admin)
- **Jacki Mays** (also B-meet Rep)
- **Jeff McCloskey** (also Treasurer)
- *Who's volunteered a lot and wants to step up even more?*



Donna



Jacki & Adele



Jeff

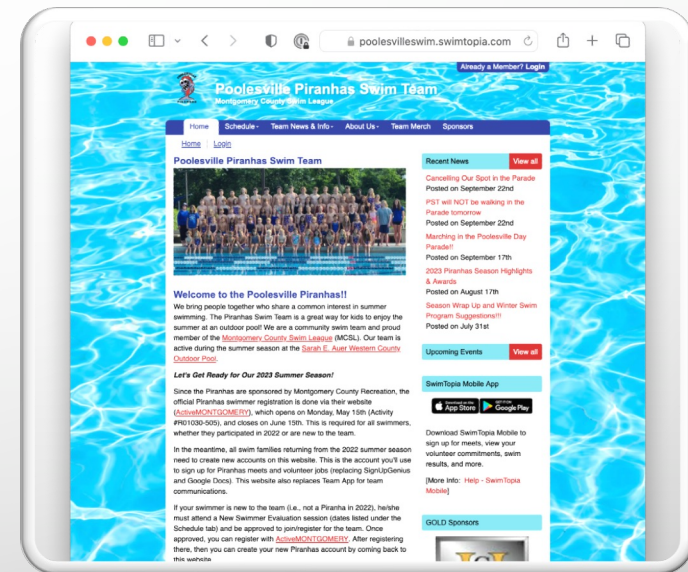


Everett

GREAT PROGRESS

(beyond all the splendid swimming by the Piranhas)

- **SwimTopia** – a new streamlined, consolidated platform for team communications, Piranhas highlights, swim meet management, volunteer signups, learning about summer swimming, ordering team merch, and more
 - Consolidated/eliminated past seasons' tools such as Team App, SignUpGenius, Google Drive, Facebook, Hy-Tek Team Manager, and Excel spreadsheets
 - *How can we make our website even better for the team and community?*



GREAT PROGRESS

(beyond all the excellent swimming by the Piranhas)

POOLESVILLE PIRANHAS SWIM TEAM											
BOYS						GIRLS					
8-U			9-10			8-U			9-10		
THEODORE JAGGITS 16.26 2004	NO FRICK	KIRK MORGAN 15.69 2017	E. JAGGITS/L. LEE 32.27 '18/19	NO FRICK	JACHTT STERNHILL 31.58 2002	LAUREN JAMES 16.17 2005	NO FRICK	LAUREN JAMES 16.17 2005	VANESSA RAI 32.07 1993	NO FRICK	HEATHER BENMAN 31.13 2001
THEODORE JAGGITS 21.15 2008	NO FRICK	KIRK MORGAN 19.29 2017	ADAM ARZAKAN 17.39 2016	NO FRICK	KIRK MORGAN 17.34 2018	LAUREN JAMES 20.17 2005	NO FRICK	LAUREN JAMES 20.17 2005	BECKY LUTHER 17.37 1993	NO FRICK	LILA VERA 17.40 2008
THEODORE JAGGITS 21.99 2008	NO FRICK	C. VISSERING 21.51 2005	ETHAN LEE 18.19 2018	NO FRICK	J. POOL 18.67 1999	LAUREN JAMES 21.62 2005	NO FRICK	RACHEL SIEWALT 20.97 2007	LAUREN JAMES 18.91 2007	NO FRICK	LAUREN JAMES 18.91 2007
BRENDAN GARNET 29.92 2002	NO FRICK	KIRK MORGAN 17.13 2017	THEODORE JAGGITS 18.61 2009	NO FRICK	JACHTT STERNHILL 15.62 2002	LAUREN JAMES 18.44 2005	NO FRICK	TALIA MOSS 18.40 2010	VANESSA RAI 15.67 1993	NO FRICK	LILA VERA 14.96 2006
11-12			13-14			11-12			13-14		
THEODORE JAGGITS 1.12.59 2012	NO FRICK	PHOENIX BARNES 1.11.28 2021	ETHAN LEE 1.05.87 2022	NO FRICK	JORDAN KELLY 1.04.21 2019	LAUREN JAMES 1.09.45 2009	NO FRICK	LAUREN JAMES 1.10.30 2009	LAUREN JAMES 1.06.79 2010	NO FRICK	CAROLINE MCGAGH 1.07.38 2011
THEODORE JAGGITS 28.40 2012	NO FRICK	GAGE BOLTEN 28.64 2021	THEODORE JAGGITS 25.81 2014	NO FRICK	THEODORE JAGGITS 25.81 2014	LAUREN JAMES 29.51 2009	NO FRICK	HANNAH LINDSEY 28.58 2010	LAUREN JAMES 28.37 2010	NO FRICK	CAROLINE MCGAGH 27.09 2011
STEVE HOBBS 35.81 1989	NO FRICK	JOHN HENNEHAN 32.48 2018	JONATHAN YE 30.58 2017	NO FRICK	JOHN FREEMAN 29.56 2018	LAUREN JAMES 31.82 2009	NO FRICK	LAUREN JAMES 32.41 2009	LAUREN JAMES 32.65 2010	NO FRICK	CAROLINE MCGAGH 32.48 2011
MARK FALLES 37.33 2003	NO FRICK	JEREMY LIO 35.53 2008	ETHAN LEE 33.93 2022	NO FRICK	JORDAN KELLY 32.64 2019	LAUREN JAMES 36.84 2009	NO FRICK	LAUREN JAMES 36.84 2009	LAUREN JAMES 35.83 2010	NO FRICK	LAUREN JAMES 36.12 2010
THEODORE JAGGITS 38.61 2012	NO FRICK	BENJAMIN HSEH 31.06 2007	THEODORE JAGGITS 28.25 2014	NO FRICK	THEODORE JAGGITS 28.25 2014	LAUREN JAMES 32.48 2009	NO FRICK	LILA VERA 31.21 2007	ELIZABETH PEPPER 31.32 2007	NO FRICK	CAROLINE MCGAGH 29.99 2011
15-18			RELAYS			15-18			RELAYS		
THEODORE JAGGITS 1.00.44 2017	NO FRICK	BRADY FOX 58.03 2008	A. YE, H. WILLIAMS, L. 1.04.19 2021	NO FRICK	B. FOX, M. LEE, 1.51.67 2008	ELIZABETH PEPPER 1.07.53 2011	NO FRICK	LAUREN JAMES 1.04.06 2018	L. ARZAKAN, A. YE, 2.13.97 2021	NO FRICK	J. CU, H. HARRIS, 2.04.70 2018
THEODORE JAGGITS 52.48 2017	NO FRICK	BRADY FOX 52.23 2008	A. LUNELL, N. LUNELL	NO FRICK	E. CONRAD, A. BELMAN	ELIZABETH PEPPER 58.41 2011	NO FRICK	WARREN CONZKE 57.69 2021	A. BELMAN, M. H. BODE	NO FRICK	C. BELMAN, A. BELMAN
JONATHAN YE 58.39 2021	NO FRICK	JONATHAN YE 58.39 2021	E. JAGGITS, L. LING, 1.54.33 2010	NO FRICK	A. SUTER, D. SUTER, 1.49.06 2007	SAMANTHA HATFIELD 1.00.56 2005	NO FRICK	WARREN CONZKE 1.02.69 2021	L. JAMES, J. SMITH, 1.50.18 2007	NO FRICK	L. JAMES, J. SMITH, 1.50.75 2007
MICHAEL WILLIAMS 1.00.19 2021	NO FRICK	CORY ZUCKER 1.04.95 2015	A. MCNITT, G. BUSH	NO FRICK	G. HULL, G. LUNELL	G. WILSON, R. H. 1.04.14 2021	NO FRICK	CAROLINE MCGAGH 1.11.08 2018	E. PEPPER, D. COCCO	NO FRICK	E. PEPPER, D. COCCO
KIRK JACKSON 26.37 2007	NO FRICK	BRADY FOX 25.23 2008		NO FRICK		ELIZABETH PEPPER 30.08 2011	NO FRICK	SAMANTHA SMITH 28.58 2021		NO FRICK	

- New Piranhas team & pool record board purchased and installed (replacing the crusty, old board and paper labels)
- Newest team records to be added to the board and celebrated at the start of next season...
- *How should we do it?*

GREAT PROGRESS

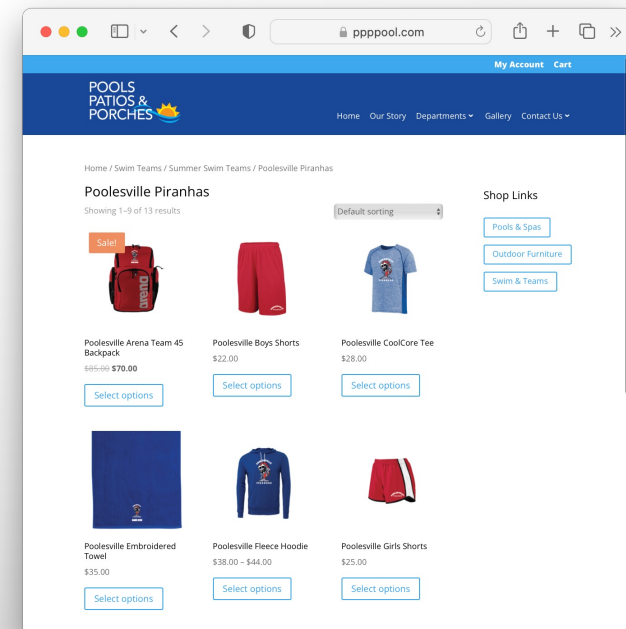
(beyond all the fabulous swimming by the Piranhas)

- **New team equipment** – Purchased canopies, automation computer, printer, concessions equipment; also refurbished our electronic starter system...

What do we need next?

- **Selected a single vendor** for team merch with new team logo; made inventory available at start of season with faster turnaround on orders...

What other merch should we sell?



GREAT PROGRESS

(beyond all the superb swimming by the Piranhas)

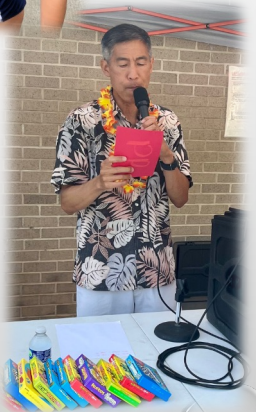
- **Revamped volunteer roles and team operations** leading to greater participation by increasing numbers of parents, as well as more efficient swim meets and team activities... *Any more ideas?*
- **Increased overall participation** of Piranhas swimmers/families by over 50% as compared to 2022... *Who else do you know that may want to join?*



GREAT PROGRESS

(beyond all the marvelous swimming by the Piranhas)

- **Contributed \$3500 to the Sarah E. Auer Memorial Scholarship Fund**
(via proceeds from our Sarah Auer Mini Meet)



KEY VOLUNTEER OPPORTUNITIES

- We're learning from a good 2023 season to make an even better one in 2024
 - We listen and respond to swim parent feedback
 - *Let's build on successes; try new ways of working*
- We're a non-profit, parent volunteer-run team with dedicated coaches staffed by Montgomery County Recreation
 - *We need your help!*
 - Please do step up even if you're unfamiliar with the role/team (we will support you!)



KEY VOLUNTEER OPPORTUNITIES

- *Key volunteer roles available:*
 - Automation
 - Concessions for A & B Meets
 - Ice Cream Social Planning
 - End-of-Season Awards
 - Team Lunches (with fundraising)
 - Team Merch
 - Many more...



GREAT PROGRESS

(beyond all the terrific swimming by the Piranhas)

- Secured 19 of the finest companies and organizations across our community to sponsor and support the Piranhas in 2023...

Who can we get to sponsor us next season?

Gold Sponsors:



Silver Sponsors:



Bronze Sponsors:



Community Support:



TEAM BUDGET

BUDGET

\$9,462.00 Expenses

FORECAST

\$11,220.00 Revenue

CASH FLOW

Beginning balance: \$5,703.68

Ending balance: \$4,401.89

TEAM FINANCIALS RECAP

EXPENSES (Actual vs. Budget)

- **\$10,529.80** in 2023 season expenses, **\$1,067.80** higher than budgeted
- Main areas of expense:
 - Swim meet operations & administrative
 - Hospitality
 - Team events and activities
 - Ice cream social & awards
 - Team gifts

REVENUES (Actual vs. Forecast)

- **\$10,755.70** in 2023 season revenues, **-\$464.30** short of forecast
- Main sources of revenue:
 - Concessions sales
 - Fundraising
 - Sponsorship
 - Swim cap sales

LOOKING AHEAD IN THE PIRANHAS OFF-SEASON

Fall

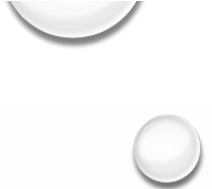
- Expand/evolve PSG
- Review 2023 season
 - What went well
 - What needs improvement
- Establish 2024 budget
- Define/fill volunteer roles

Winter

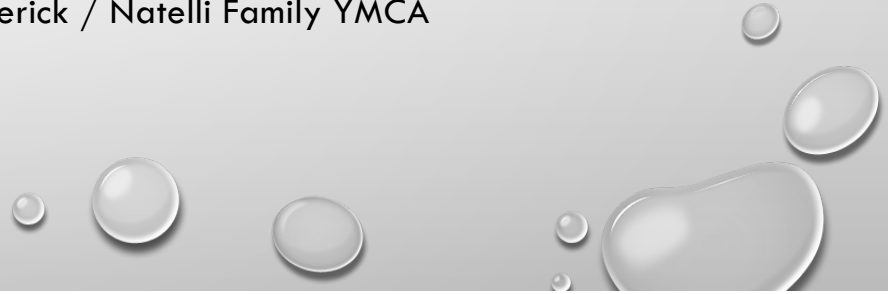
- Set 2024 summer calendar
- Work with key volunteers to prepare for summer season
- Plan pre-season activities
- Assess team equipment needs against current inventory

Spring

- Plan for Sarah Auer Mini Meet
- Conduct Piranhas pre-season parent meeting
- Gear up for summer!

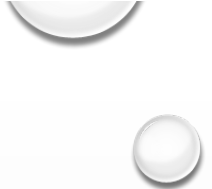


2024 SEASON SNEAK PEEK

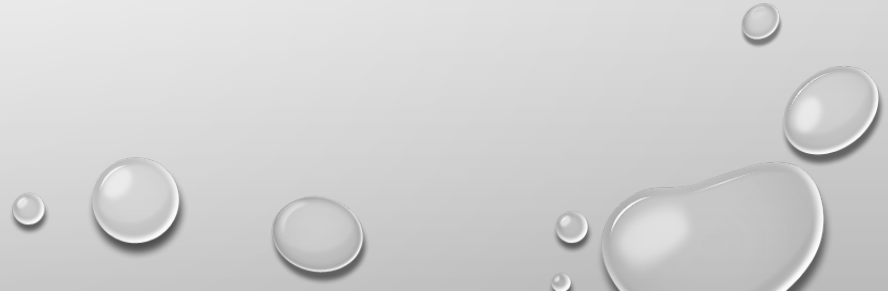
- Piranhas will be in [Division I](#)
 - Schedule similar to this year – Begin after Memorial Day through July
 - Options for off-season swimming (emailed on 7/31 to all SwimTopia-registered swim families):
 - Hydro-Sonic Tiburones Swimming
 - Joe Flaherty's Dolphins (JFD)
 - Life Time Fitness Gaithersburg
 - Montgomery Stroke & Turn Clinic
 - Nation's Capital Swimming (NCAP)
 - Rockville Montgomery Swim Club (RMSC)
 - Swim Labs Swim School
 - Tollefson Swimming
 - YMCA of Frederick / Natelli Family YMCA
- 



***WHO WOULD LIKE TO GET MORE INVOLVED
WITH THE PIRANHAS?***



ANY QUESTIONS OR COMMENTS?



Piranhas Steering Group Members



Donna Lowell
A-Meet Representative
Email: poolesvilleswimteam.Arep@gmail.com



Adele Polson and Jacki Mays
B-Meet Representatives
In addition to being our B-Meet Co-Representatives, Adele and Jacki also coordinate Piranhas social events.
Email: poolesvilleswimteam.Brep@gmail.com



Jeff McCloskey
Treasurer
In addition to being our Treasurer, Jeff also manages team sponsorships and fundraising.
Email: poolesvilleswimteam.Treasurer@gmail.com



Everett Lee
Member-At-Large
Everett also serves as the meet announcer at the Piranhas A-meets, and manages this website and team communications along with Adele.
Email: poolesvilleswimteam@gmail.com

PLEASE GET IN TOUCH...

- If you're interested to get more involved, please reply to the email containing these slides, which will be sent to you following this meeting
- Or email a PSG Member directly – refer to our SwimTopia site:
[About Us / Piranhas Steering Group](#)

Piranhas Team Coaches



Tara Simmons
Head Coach
Email: poolesvilleswimteam.Coach@gmail.com